THE MINTUES OF THE WORKSHOP MEETING OF THE
COMMISSIONERS COURT OF GRIMES COUNTY, TEXAS

THE STATE OF TEXAS ~ COUNTY OF GRIMES ~ BE IT REMEMBERED, that on this the 8th
day of September 2020 at 8:30 a.m. a Budget Workshop Meeting of the Commissioners
Court of Grimes County, Texas was held with the following members present.

County Judge, Joe Fauth III Present
Commissioner, Pct. #1 Chad Mallett Present
Commissioner, Pct. #2 David E. Dobyanski Present
Commissioner, Pct. #3 Barbara Walker Present
Commissioner, Pct. #4 Phillip Cox Present

COUNTY JUDGE - JOE FAUTH

1. Call to order.

Judge Fauth called the meeting to order at 8:30 a.m.

2. Discuss and review the proposed Enterprise Fleet leasing contract for the FY 2021 Budget.

Jeff Koerner with Enterprise Fleet leasing addressed commissioners court. He stated that
Enterprise currently owns 1.5 million vehicles and that Enterprise has contracts with several
surrounding counties including Waller County and Washington County as well as the City of
Navasota and the City of Katy. He has had several meetings with the Judge Joe Fauth,
Auditor Mary Nichols and chief Todd Greene over the past 9 months about this project. Mr.
Koerner stated that 65 percent of the vehicles at the sheriff’s department are over 7 years of
age. Enterprise can help reduce fuel and maintenance costs by as much as $42 per unit.
With this proposed plan, Enterprise will replace all 16 vehicles over an 8-year period with a 3-
year savings of over $60,000.
The three main points to consider are 1) cashflow, 2) operational efficiency and 3) safety. This contract is an open-ended lease meaning the county can cancel the lease at any time. There are no mileage limitations or wear and tear charges. When the vehicles are sold the county keeps 100 percent of the equity. The proposed contract consists of 4 new patrol units and 4 new administrate vehicles at a cost of $69,000 for the first year which is an average of $17,195 per unit. 8 older vehicles will be sold at an estimated value of $3,500 each for a total of $28,000. The Sheriff’s Office has been replacing on average about 3 vehicles per year at a cost of approximately $150,000. Enterprise will take 8 of their oldest vehicles and sell them for approximately $28,000.

Judge Joe Fauth stated that his number one concern was safety. Getting new vehicles every year or every 3 years will ensure that there are new safety features on each vehicle.

Todd Greene indicated that the administrative vehicles usually have very low mileage on them. Todd Greene stated that he wants to keep one transport van because the sheriff’s department just added a barrier in the back of the van for $16,000. The other transport van has a lot of miles on it.

Jeff Koerner indicated that Enterprise is a full-service company and they will offer the county free advise on all the vehicles owned by the county. He can sell the vehicles for more than the county paid for them. An account representative will be assigned to Grimes County and the County will be able track all of the vehicles on the Enterprise website and can also track all maintenance expenses as well.

Todd Greene stated that currently fuel costs can be tracked through reports and the Sheriff’s Office knows who is filling up what vehicle and which deputy is using that vehicle.

Jeff Koerner stated that all equity goes back to the county. Enterprise charges $475 to sell the vehicle. There is also a management fee of .01 percent as well as a charge for pick up and delivery of all vehicles. Those fees have already been built into the cost of the lease so there are no extra expenses or unexpected costs.

Judge Joe Fauth reminded Mr. Koerner that this was just a budget workshop so there will be no decision made today.

Todd Greene added that an added plus to this contract will be that the maintenance costs will be leveraged meaning the maintenance costs are fixed and the county will save money on tires and routine maintenance. Todd Greene indicated that the county had to replace several engines in vehicles this year. With this plan that will no longer be required.

Judge Joe Fauth indicated that if we go with this plan the county will not have to worry about auctioning off vehicles anymore. Enterprise will sell them for Grimes County.

3. Adjourn

Motion by: Commissioner Mallett to adjourn.
Seconded by: Commissioner Dobyanski
Vote in Favor: 5  Vote Opposed: 0  MOTION PASSED

Judge Fauth adjourned the meeting at 9:45 a.m.